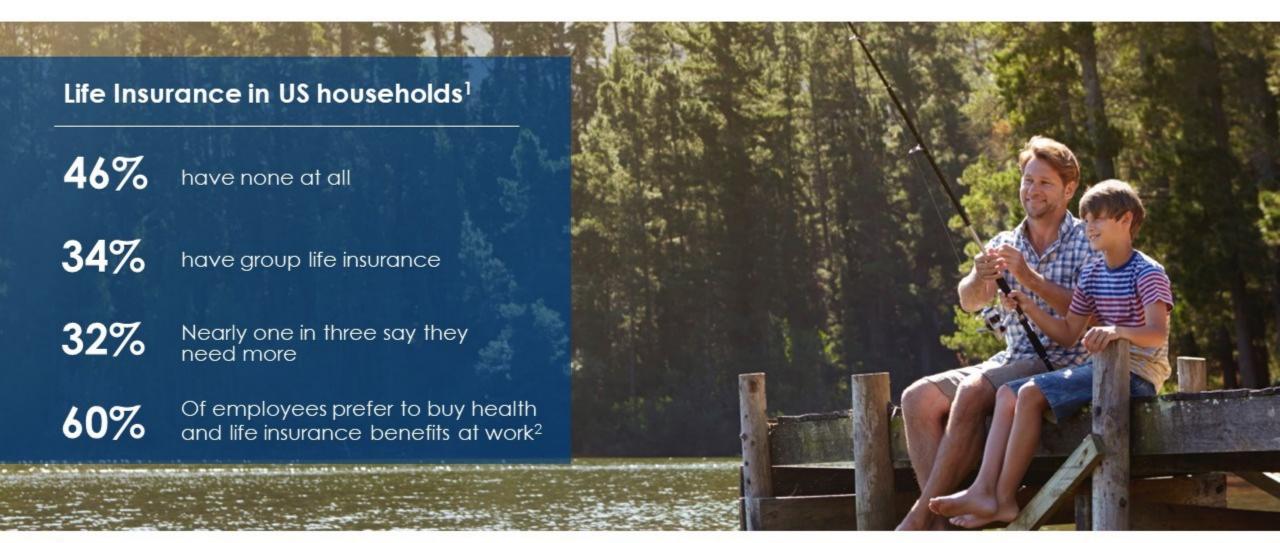




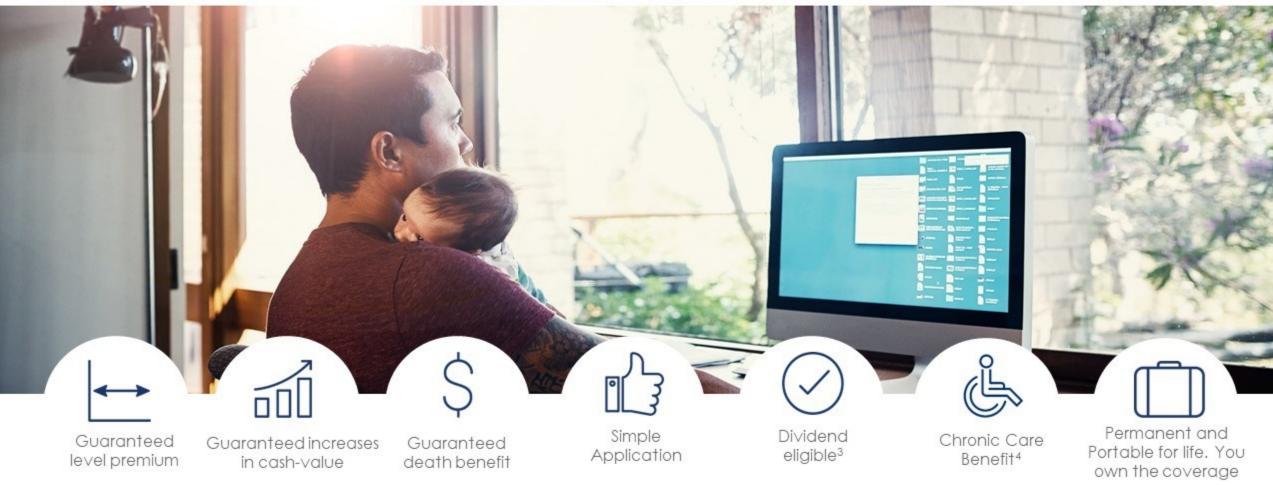
John A. Manning - Insurance & Financial Advisor Mass Mutual Office Number - (516) 408-5637 johnmanning@financialguide.com calendly.com/johnmanning-31

Facts of Life Insurance



¹ LIMRA Facts About Life, LIMRA, 2017. ² LIMRA U.S. Worksite Sales Survey 2015.

MassMutual@WORK is a group whole life product with a Chronic Care Endorsement available to eligible employees at PrestigePEO



³ Dividends are not guaranteed. The certificate is eligible to receive dividends beginning on the second anniversary.

⁴ The Chronic Care Benefit is available if the insured has been diagnosed by a Qualified Medical Practitioner as having a chronic illness. The Chronic Care Benefit is neither long term care insurance nor nursing home care insurance. Chronically ill is generally defined as: being permanently unable to perform, without substantial assistance, at least two Activities of Daily Living (ADLs) (eating, toileting, transferring, bathing, dressing, and continence) due to loss of functional capacity; or Requires Substantial Supervision to protect the Insured from threats to health or safety due to permanent Severe Cognitive Impairment.



Accelerated Death Benefit for Chronic Care Endorsement

Definitions

Chronic Illness means the Insured requires continuous care for the remainder of the Insured's life in an Eligible Facility or at home as a result of:

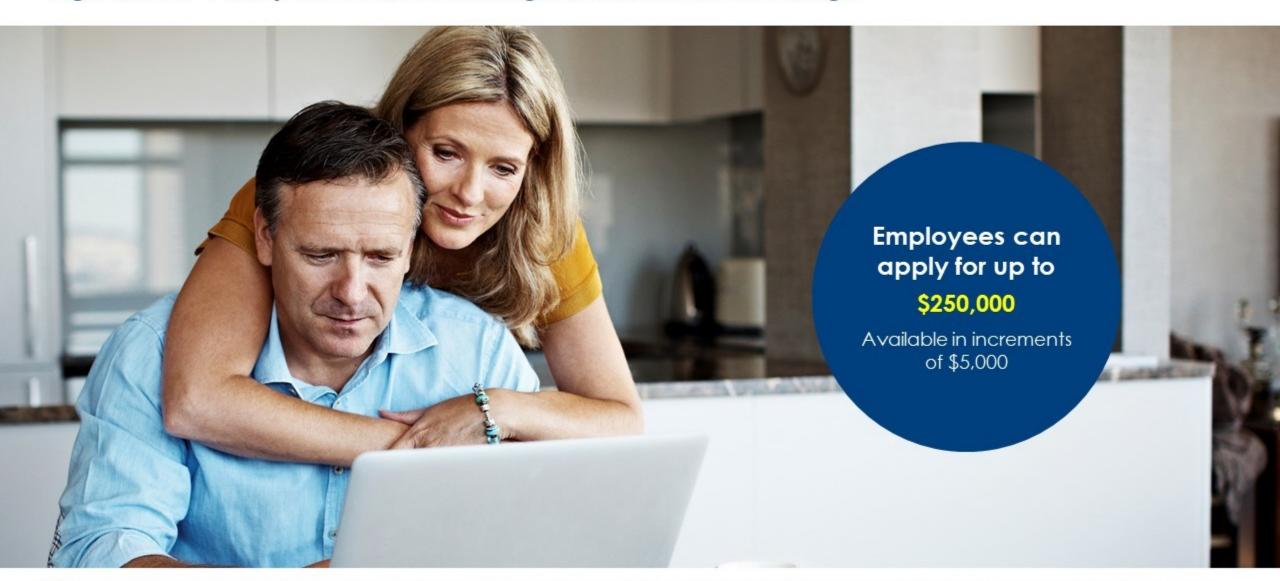
- Being unable to perform without Substantial Assistance, at least two (2) Activities of Daily Living for a period of 90 consecutive days due to loss of functional capacity or having a similar level of disability; or
- Severe Cognitive Impairment requiring Substantial Supervision to protect the Insured from threats to health or safety.

Eligible Facility is a skilled nursing or other licensed medical facility that provides continuous care for the remainder of the Insured's life.



MassMutual@WORK Group Whole Life Insurance

Age 18-75 Policy for \$10,000 through \$250,000 of coverage



Dependent Coverage | Group Whole Life Insurance

Dependent Coverage:

Whole Life Certificates

Available for spouse, child and grandchild (features are same as employee coverage). One certificate per insured dependent is issued with rate based on age/tobacco status.

- Employee issue ages: 18–75 may apply for coverage on their dependents.
- Spouse issue ages: 18–60
- Child/Grandchild issue ages:14 days to 26 years¹
- Face amount:² \$25,000 not to exceed amount issued to the employee.



Examples by age

For \$50,000 MassMutual@WORK Group Whole Life Coverage⁴



Helpful tip:

The amount you pay is based on your age, so premiums are lower if you buy sooner rather than later.

Over 50% of people overestimate the cost of life insurance by 3 times⁵

	Age 25	Age 45	Age 55
Cost per week	\$7.39	\$18.81	\$33.00
Cash value accrued after 25 years	\$9,786.65	\$20,538.68	\$27,386.03

⁴This is for illustrative purposes only and is not binding. This example is for non-tobacco unisex rates. Additional policy features, or riders, are not included in the examples above and may be available at an additional cost. Rates may vary based on age, tobacco status and state.

⁵LIMRA 2017 Life Insurance Barometer Study.



MassMutual@WORK Group Whole Life Insurance

A simple application process



Answer just three underwriting questions to determine eligibility

- 1) Within the last 12 months have you used tobacco or other nicotine containing products?
- Are you actively at work at your usual and customary location, maintaining your normal work schedule, performing all the duties of your occupation without limitation due to injury or sickness?
- 3 During the last 2 years, have you sought treatment for, been treated for, or been diagnosed by a member of the medical profession as having any of the following:
 - Cancer
 - Heart Attack, coronary artery, valve disease, heart failure or cardiomyopathy
 - Alcohol or drug abuse
 - · Diabetes for which the recommended treatment is insulin
 - Chronic obstructive pulmonary disease, emphysema or other chronic lung disease

- Stroke or transient ischemic attack
- Chronic Kidney disease or kidney failure
- Parkinson's disease or paralysis
- · Cirrhosis of the liver or hepatitis
- AIDS or tested positive for HIV or its antibodies



Why Employees Choose Group Whole Life Insurance in Uncertain Times

Clients are seeking permanent protection that they own to <u>compliment</u> their group term insurance benefits

- Group term life insurance plans limit the coverage clients can get, often to multiples their annual salary.
- The premium rates for group term life insurance are not guaranteed past the duration of the certificate.
- Employees generally do not own their group term life insurance. If they change jobs, get laid-off or leave the workforce for a period of time, their options to continue coverage may be limited.

Why would I buy Group Whole Life through my Employer?

- The opportunity to buy what was traditionally an individual product sold only to Executives with extensive Medical Underwriting...is now available to the entire Employee Population on a simplified issue basis
- Convenience of Payroll deduction through my Employer, no check writing or EFT from my bank account
- Lock in at one price for the entire Life of the policy
- No Medical Underwriting (No Doctors appointments, No Physical, No blood test...)
- Portable when I leave the company (new job or retire) at the price I originally purchased it at.

How to sign up



Email

Instructions have been sent via email to all eligible employees.

Online enrollment

- Secure online enrollment 6
- Available 24/7

Educational Consultants

- Deliver personal guidance through enrollment process
- (844) 667-5223
- 8 a.m. 8 p.m. ET

⁶Eligible employees may submit a paper application if they prefer.



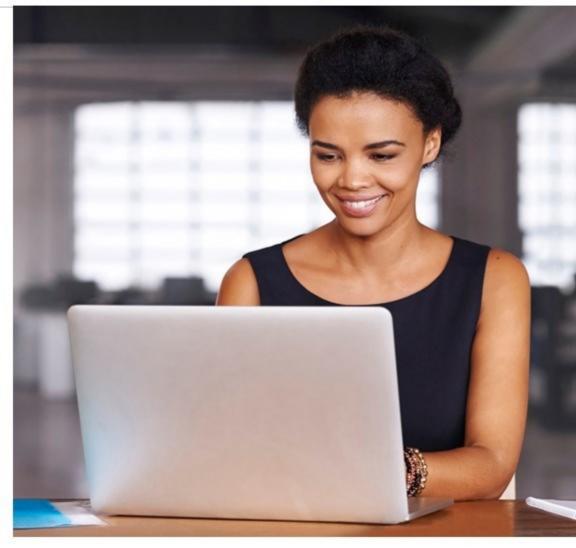
Simple & quick enrollment

Ready, set, enroll!

- Enroll in a secure, easy-to-use tool
- Electronic signature









Questions / Comments / Discussion?

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Insurance & Financial Advisor

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How to enroll

It's easy...and it's FREE!

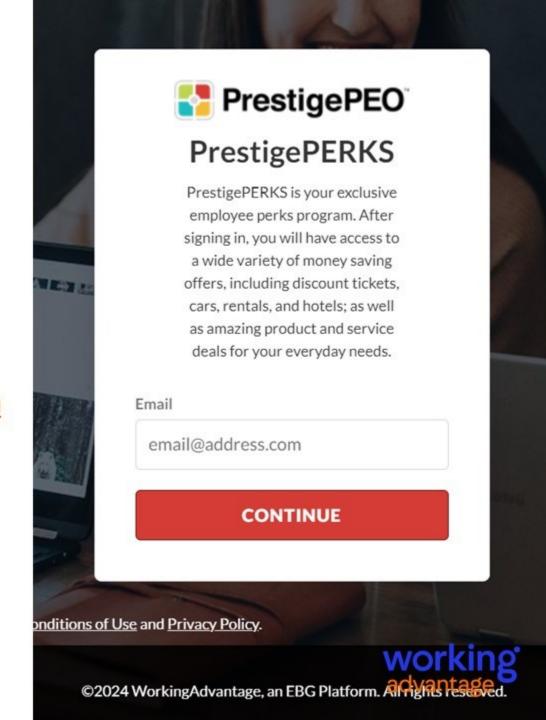


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FunLife Rewards

New loyalty program.



How it works

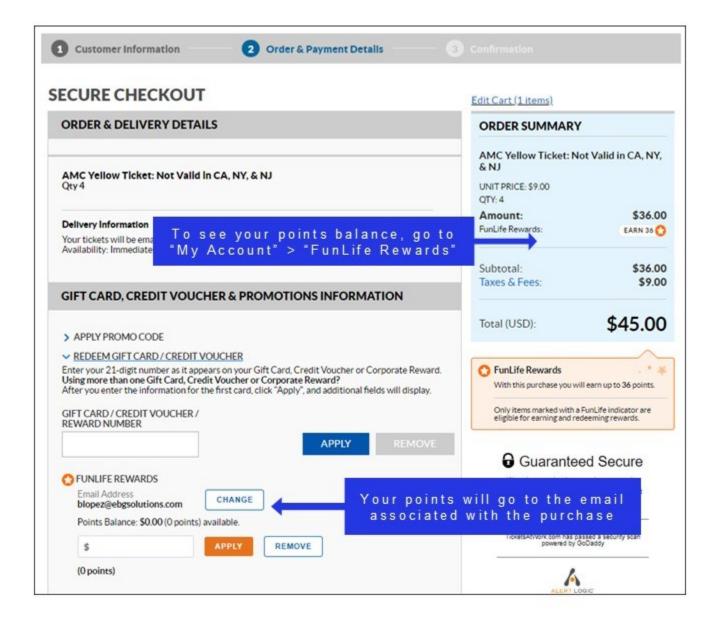
Shop. Earn points. Save!



1 point per \$1
on theme parks, shows, concerts, attractions and many other eligible products

100 FunLife Points = \$1 in Rewards

no minimum required to redeem







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